



Job Title: Director of Health Outcomes	Stream: Executive
Reports to CEO	Effective Date: Today's Date

Position Summary:

The Director of Health Outcomes will guide the organization providing strategic insight and understanding of our client's needs and possess comprehensive knowledge of the regulatory requirements in the European Union and United States for patient reported outcomes (PRO). This position will develop important relationships with instrument authors and key opinion leaders and make recommendations on instrument selection and validation. The Director of Health Outcomes will support the Sales and Operation streams and participate in bid defenses. This position will have a broad and diverse understanding of many different therapeutic areas and will represent the company at scientific conferences, webinars and be recognized as an authority in our industry.

Responsibilities:

- Establish relationships with instrument authors across multiple therapeutic areas gaining an understanding of their instruments
- Providing and gathering recommendations on instrument selection
- Provide training on instrument development and validation internally and externally
- Support the Sales and Operations teams efforts
- Participation in bid defenses
- Active participation in conferences, delivering speeches webinars and papers on selected topics
- Acquiring appropriate licenses to use various instruments
- Selection and coordination of third party organizations for instrument validation
- Other responsibilities will be assigned as required.

Requirements:

- Degree in a Science or other appropriate subject
- Seven years experience in Pharmaceutical/Patient Reported Outcomes field.
- Must have experience in instrument development or validation
- Strong experience in compiling Dossier of evidence for PRO instrument selection and validation
- In depth understanding of EU and US regulatory requirements for PRO used in clinical trials
- Have strong interpersonal skills along with excellent verbal and written skills
- Need to be a high energy, enthusiastic team player who can easily communicate with clients and all levels within the organization
- Travel will be required in this position